

# Cost/benefit: Chemicals vs Rox Water.



Cleaner  
Safer  
Smarter.



## Case Study One - Catering Facility (Outsourced)

### A. Chemical Cost (Chemical Supplier on National Contract)

Currently using:

- Sanitizer
- All Purpose Cleaner
- Anti-microbial hand cleaner
- Fruit & Vegetable Sanitizer
- Glass cleaner

**Chemical cost - 3 years \$14,600**

### B. ROX Cost

System: ROX 10 WB wall mounted single outlet system for kitchen applications

ROX System provides:

- Sanitizer
- All purpose Cleaner
- Anti microbial hand cleaner
- Fruit and vegetable sanitizer
- Floor cleaner
- Glass cleaner

**ROX cost \$9,480 (including installation and PMA)**

## Summary

ROX cost (including installation and PMA)	\$9,480
Chemical cost - 3 years (Monthly cost \$406)	\$14,600
Pay Back Period	<b>23.3 Months</b>

Cost-benefit calculations should factor in other other significant costs related to chemical usage such as:

- Storage
- OH&S
- Risk Management
- Insurance
- Handling
- Transportation
- Environment
- Trade Waste

## Case Study Two - Aged Care Home (One of Multi-site Group)

### A. Chemical Cost (Chemical Supplier on Fixed Fee Contract)

Currently using:

- Quat sanitiser
- Fruit and vegetable sanitiser
- Enzymatic floor cleaner
- All Purpose Cleaner
- Spray & Wipe Glass cleaner
- Deodoriser
- Bleach
- Alkaline Bathroom Cleaner

**Chemical cost - 3 years \$29,400**

### B. ROX Cost

System: ROX 20 TB with 200 litre tanks, softener, filter and neutraliser, fully plumbed through building to multiple outlets for kitchen and housekeeping applications

ROX System provides:

- Sanitizer
- All purpose Cleaner
- Anti microbial hand cleaner
- Fruit and vegetable sanitizer
- Floor cleaner
- Glass cleaner

**ROX Cost \$28,120 (including installation and PMA)**

## Summary

ROX cost (including installation and PMA)	\$28,120
Chemical cost - 3 years (Monthly cost \$816)	\$29,400
Pay Back Period	<b>27 Months</b>

  
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